**Job Offer/Salary Negotiation Tips for Engineering & Technology**

**Thursday, February 23rd from 5:15 – 6:00 p.m.**

**ARC 159**

Learn tips and strategies for handling job offers and negotiating salary and other benefits. Topics covered include:  negotiating basics, negotiating beyond salary, the most common mistakes people make when negotiating, how to choose between multiple offers and how to respond to an offer.  While this workshop will be of most benefit to graduating students currently seeking full-time employment, underclass students are encouraged to attend as well. Some things can be negotiated at the co-op/internship level such as start date as well as how to ask for an extension to a deadline for considering an offer.