**Inside Sales Intern**

Equipment & Controls, Inc. is a successful and innovative Local Business Partner for Emerson Automation Solutions. ECI provides an entrepreneurial opportunity for each employee to achieve our common mission of ***Delivering a Successful Customer Outcome 100% of the Time***.  Our customer base includes steel, power, chemical, refining, pulp & paper, natural gas, and many others. With offices in Pennsylvania, West Virginia, and Ohio, Equipment & Controls Inc. has provided the process control industries with cost effective products, services and engineered solutions for over 60 years. We seek individuals with our same passion for excellence and financial success.

**Open Position:** Inside Sales Intern

**Location:** Lawrence, PA

**Core Competencies:**

* WORK COLLABORATIVELY - Promote an inclusive and positive work environment that encourages collaboration and team building across all levels of the organization. Work with others to resolve obstacles that may prevent the organization from achieving its mission.
* CUSTOMER FOCUS - Demonstrate the desire and knowledge to understand customer needs. Provide personalized, professional and courteous service, accurate information, continuous communication, and the ability to handle customer concerns in an appropriate manner.
* INTEGRITY - Behave ethically, act fairly, and take responsibility for accomplishing work goals.

**Essential Duties and Responsibilities:**

* Work in an environment that will allow the opportunity to contribute to real-world projects in a high-performance culture.
* Improve general business competencies, including communication, team-building, organizational, problem solving and analytical skills.
* Support our current Inside Sales staff by developing sales leads through direct customer interaction.
* Perform internal sales analysis and data mining activities around our current customer base.
* Develop and present an end of summer summary of the internship experience for the ECI Management Team.

**Job Requirements:**

* Actively enrolled student working towards Bachelor Degree in Engineering Technology and Management (ETM) or an equivalent area of study.
* Must have a strong desire to learn new technologies in a hands-on environment.
* Must be self-motivated and willing to work individually or as a team member.
* Must have a positive attitude and work well with others in the organization.

**Additional Details:**

This temporary position will last approximately 12 weeks and can be tailored to the student’s summer break. Those interested in employment following an internship will be considered based on current openings, performance during internship, and proximity to graduation. Temporary positions are not eligible for benefits.

Apply Online at [www.eci.us/company/careers](http://www.eci.us/company/careers)