

My impact is helping our customers manage 1.1 trillion gallons of water.

Own your future. Impact what matters.



NALCO WATER TECHNICAL SALES

Nalco Water helped managed 1.1 trillion gallons of water in 2016 – that’s enough to supply the daily needs of 64 million people! As the industry leader in water treatment technology, we’re growing and need talented people like you to help us continue to protect the world’s most vital resources.

Through technical sales internships and full-time opportunities, you will learn how Nalco Water identifies and proposes solutions to customers to preserve energy and water, minimize environmental releases and improve productivity. Opportunities available nationwide.

Technical Sales Interns

- Participate in a 10-week internship program
- Solve real-world customer problems
- Lead sales calls
- Receive consideration for full-time opportunities

Full-time Accelerated Sales Engineering (ASE) Program

- Six-month Accelerated Sales Engineering (ASE) Program
- Join a cohort of peers in Naperville, IL
- Receive hands-on learning, interactive classroom training, mentorship and peer learning
- Graduate with the industry’s best and widely recognized sales and technical training

Basic Qualifications

- Pursuing undergraduate degree in Engineering Chemistry or equivalent major (**Intern**)
- Bachelor’s degree from an accredited university (**Full-time**)
- Must have a valid driver’s license, acceptable motor vehicle record and access to personal vehicle

Preferred Qualifications

- Excellent organizational, interpersonal, verbal and written communication skills
- Strong mechanical aptitude
- Willingness and ability to work in commercial and manufacturing environments

A Day in the Life

- Gain understanding of Nalco Water’s business model used to identify and support customer needs
- Receive training on Nalco Water’s approach to long-term relationships and technical selling
- Complete an independent project under primary trainer’s direction to yield calculated ROI
- Observe and participate in sales calls as well as in service provided to customers to assure accurate chemical application, process optimization and documentation





Ecolab is the global leader in water, hygiene and energy technologies and services. World-class brands in foodservice, food processing, hospitality, healthcare, industrial and oil and gas markets choose Ecolab products and services to keep their environment clean and safe, operate efficiently and achieve sustainability goals. Our global workforce of over 48,000 associates consistently delivers comprehensive solutions that meet the unique needs of our customers.



This is your moment.

Put your talents and energies to work protecting people and vital resources. Join a company that is making the world cleaner, safer and healthier.

Own your future. Impact what matters.

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