



## An Early Start at Cisco

This is a **twelve-week summer internship opportunity** for university students in the US and Canada\* who are interested in gaining technical and/or sales experience.

During this internship, you will learn about Cisco technology solutions, be exposed to Cisco field teams throughout the US and Canada, and will be involved in completing account research and insights for selected customers. Upon successful completion of this program, interested interns are encouraged to apply for the Worldwide Sales Internship program the following summer.

*\*Third year students in Canada can be considered for this role.*

## The Sales Experience

This internship offers the opportunity to learn and gain sales and consulting experience within Cisco. Students will be exposed to Cisco, technology and customers while gaining hands-on training and group project experience. Your responsibilities may include:

- Gain a broad experience in various aspects of sales and consulting
- Work with Sales to better understand field engagements, strategies and opportunities throughout the Americas
- Participate in customer research and analysis and provide insightful recommendations to account teams

## The Engineering Experience

This internship offers the opportunity to learn and gain technical and consulting experience within Cisco. Students will be exposed to technology and customers while gaining hands-on training and group project experience. Your responsibilities may include:

- Gain a broad experience in various aspects of technical consulting
- Work with Systems Engineering team within Sales to better understand field engagements, strategies and opportunities throughout the Americas
- Participate in customer research and analysis and provide insightful recommendations to account teams

## Eligibility Requirements

- Rising sophomore and Rising Juniors in the United States/ 1st, 2nd and 3rd year students in Canada
- SALES: Studies toward a BS or MS degree in Business, Sales, Marketing, Communications, Information Technology, Computer Science, Finance or related area
- ENGINEERING: Currently pursuing a bachelors or master's degree in Computer Science, Computer Engineering, Data Science, Information Technology, MIS, Mathematics, Physics, or other equivalent degree in a technical discipline is required
- Cumulative GPA of 3.0 or higher with excellent written and verbal communication skills
- Passion for technology, creative thinker and problem solver
- Strong skills: Communication, presentation, influencing, organization, adaptability, flexibility, and highly self-motivated
- Demonstrate leadership and interpersonal skills, team work, ability to work in collaborative environment – all with a positive attitude
- Fluent in English (written and verbal), as well as fluent in local language for country of application and must be able to legally live and work in the country for which you're applying, without visa support or sponsorship. (Student visas or visas obtained on your own are not applicable for the program.)

## How to Apply

Depending upon location and business needs internship program starts in late May. For more information go to: [cisco.com/go/universitycsap](https://cisco.com/go/universitycsap)

